Work Horse Integrations

API-Driven Solutions for Digital Transofrmation

We specialize in software integration and automation, helping public and private sector clients unify systems and modernize operations with certified expertise.

COMPANY BIO

Founded in 2015 by Erich Leipold and majority-owned by Beth Leipold since 2022, Work Horse Integrations is a woman-owned boutique technology firm specializing in software integration and business process automation. With over 25 years of experience in IT, our leadership team has successfully helped both commercial and public-sector organizations digitally transform their operations.

Work Horse Integrations focuses on developing and deploying customized Application Programming Interface (API) strategies that connect cloud and on premise applications, unify data environments, and automate workflows. Our Cleveland-based team uses a DevOps approach to ensure seamless collaboration between software development and operations, enabling scalable, secure, and reliable solutions. We are certified MuleSoft® experts, delivering advanced API integration and modernization support for legacy systems. From fractional CIO/CTO support to full system implementation and maintenance, Work Horse Integrations helps agencies streamline operations, reduce costs, and achieve mission-critical objectives.

COMPANY DATA

- ★ UEI: S1YRRFBSDNS7
- ★ CAGE Code: 0MQS0
- ★ SAM Registration: Active
- ★ Size –Standard: Small Business
- ★ Service Area: Nationwide
- ★ Accepts Credit Cards: Yes

★ **Primary Point of Contact** ★

Owner: Beth Leipold
Headquarters: Tallmadge, Ohio
Email:bleipold@workhorseintegrations.com
Phone: 330-752-2812

CORE COMPETENCIES

- ✓ Custom Software Integration
- ✓ DevOps Implementtion
- ✓ API Development & Strategy
- ✓ Business Process Automation
- ✓ Legacy System Modenization
- ✓ Cloud & iPaaS Integration
- ✓ Fractional CIO/CTO Services
- ✓ Certified Mulesoft Developers

NAICS CODES

PRIMARY: 541512 Computer Systems Design Services

- ★ 518210 – Data Processing, Hosting, and Related Servies
- ★ 541511 – Custom Computer Programming Services
- ★ 541513 – Computer Facilities Management Services
- ★ 541519 – Other Computer Related Services
- ★ 541611 – Administrative Management and General Management Consulting Services
- ★ 611420 – Computer Training

DIFFERENTIATORS

- ✓ **Certified MuleSoft® Developers**
  We are skilled in scalable integration for public and private sectors
- ✓ **WHIP Integration Platform**
  Our proprietary software integration system built for real-time, secure automation
- ✓ **DevOps-Centered Execution**
  Reduces deployment risk, boosts reliability, and encourages continuous improvement
- ✓ **Flexible Support Options**
  Remote or on-site availability for small and large-scale implementation projects
- ✓ **Budget-Conscious Solutions**
  High-quality services delivered affordably for agencies of all sizes
- ✓ **Cross-Sector Experience**
  Successfully served clients from healthcare, logistics, finance, and government

PSC CODES

- ★ **7H20** – IT and Telecom – Platform Products: Database, Mainframe, Middleware (Hardware and Perpetual License Software)
- ★ **DA01** – IT and Telecom – Business Application/Application Development Support Services (Labor)
- ★ **DA10** – IT and Telecom – Business Application/Application Development Software as a Service (SaaS)
- ★ **DH01** – IT and Telecom – Platform Support Services: Database, Mainframe, Middleware (Labor)
- ★ **DH10** – IT and Telecom – Platform as a Service: Database, Mainframe, Middleware
- ★ **R408** – Support – Professional: Program Evaluation/Review/Development
- ★ **R410** – Support – Professional: Program Management/Support
- ★ **R499** – Support – Professional: Other Professional Services
- ★ **R799** – Support – Management: Other Management Support Services

PAST PERFORMANCE

Salesforce
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WORKHORSE INTEGRATIONS

SBA U.S. Small Business Administration
WOSB CERTIFIED

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